



# EXPORT CABLE

## Risks and Insurance

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# BESSÉ FOOTPRINT IN MRE

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- Broker and Insurance Advisor, specialized in Industrial, Energy and Marine Risks;
  - French leader for MRE risks and insurances;
  - Involvement in every technologies;
  - Our clients face various risks: operators, turbines manufacturers, SST manufacturers, cable laying...;
  - SOFIMAR: a unique technical “toolbox”.
- From our knowledge and experience, the export cable is a key issue in terms of risks and insurance.

# 1. Export cable: RISKS

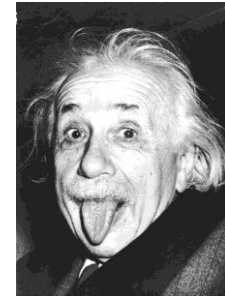
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- Various risks
  - Damage to the cable;
  - Damage to other parts of the project;
  - Damage to third party;
  - Late connection (Works phase) or connection interruption (Operating phase).
- The original French contractual chain:
  - OPERATOR / RTE-ENEDIS (Grid) / Cable company;
  - Allocation of risks remains difficult.

## 2. Export cable: INSURANCES

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- Erection All Risks (EAR) & Delay in Start-Up (DSU);
- Operational All Risks (OAR) & Loss of Profit (LoP);
- The French issue: how to insure late connection or accidental connection interruption?
  - Contingent risk for the Operator;
  - Penalties for the Grid Company.



BESSÉ's imagination at work!



**Thank you for your attention**



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